

THE

Facts, Fictions & Fairy Tales

OF ONLINE NOTARIZATION



Fairy Tales



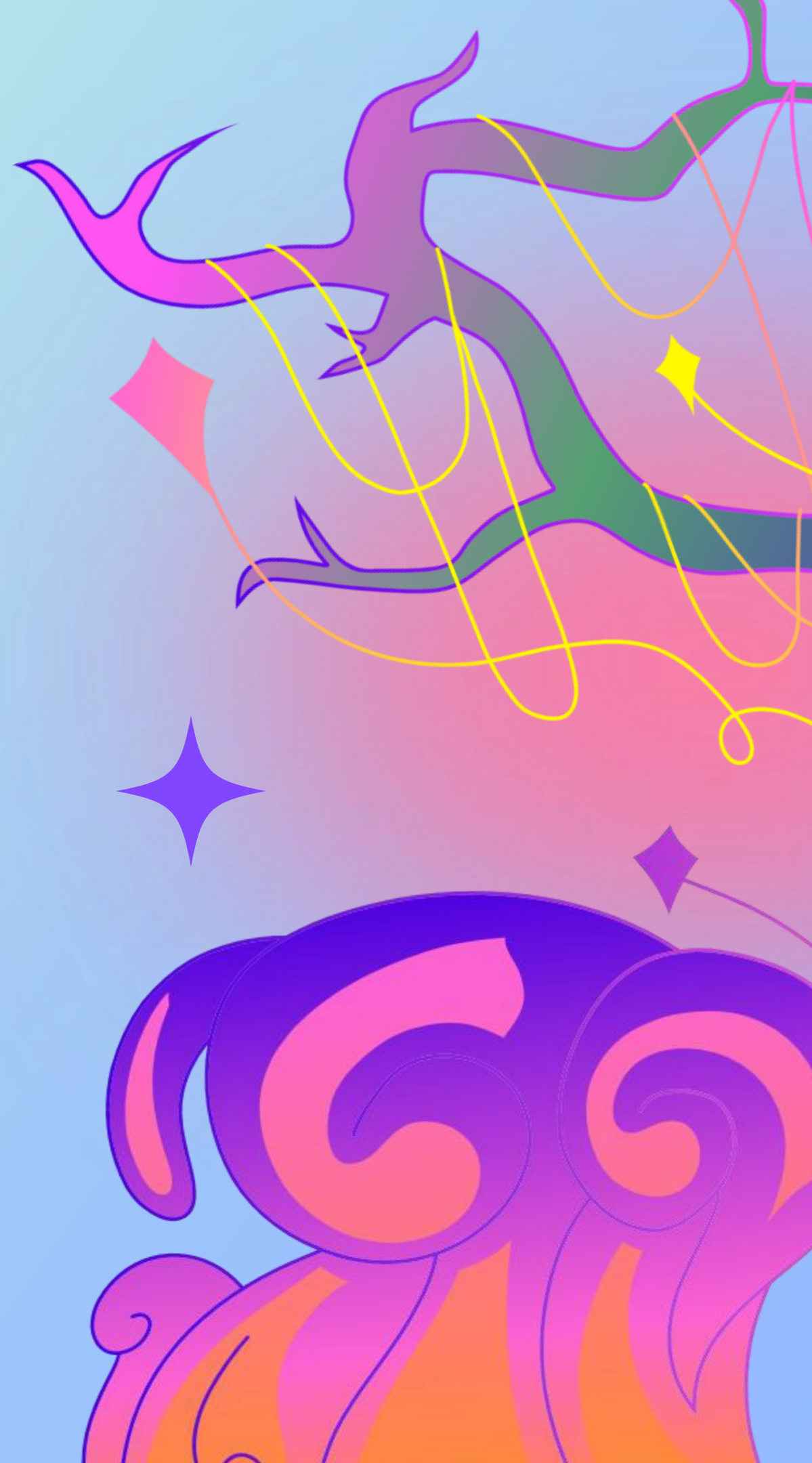
Once you become a RON, the work just lands at your feet!




Current clients will switch over to RON ASAP!



It's so easy, everyone can validate!





Once you become a RON, the work just lands at your feet!

While becoming a Remote Online Notary (RON) opens up exciting opportunities, it's important to remember that success doesn't just happen on its own. Contrary to popular belief, the work won't simply land at your feet—you'll need to actively market yourself to attract clients. No RON platform can guarantee enough work to make you profitable; your success is directly tied to your efforts in building a strong client base.

Current clients will switch over to RON ASAP!

While it might seem like your current clients would be eager to switch to Remote Online Notarization (RON), the reality is often different. Many clients are comfortable with the way you've been servicing them and may not see the need to change unless there's a specific reason. In most cases, they'll prefer to stick with the familiar, so don't assume they'll automatically transition to RON.

It's so easy, everyone can validate!

The process of validating identity in Remote Online Notarization (RON) isn't as straightforward as it may seem. Challenges like expired IDs, complex KBA (Knowledge-Based Authentication) quizzes that reference properties from decades ago, broken IDs, outdated cellphones, and other technical issues can complicate the process. These hurdles are not necessarily signs of fraud, but they can make validation difficult for many people.



Fictions

Zoom or Facetime is just fine to use for Remote Notarizations.

There will be no issues with acceptance of a remotely notarized document.

The actual location of the client doesn't matter with remote notarization.

Zoom or Facetime is just fine to use for Remote Notarizations.

Meeting via Zoom or FaceTime isn't sufficient for conducting a proper Remote Online Notarization (RON) session, even if you know the signer. Proper RON requires several critical elements: third-party ID validation, encrypted and recorded video, electronic signatures on tamper-evident documents, and an electronic journal that securely stores the video for the legally required duration. These steps ensure the integrity and legality of the notarization process, far beyond what a simple video call can provide.

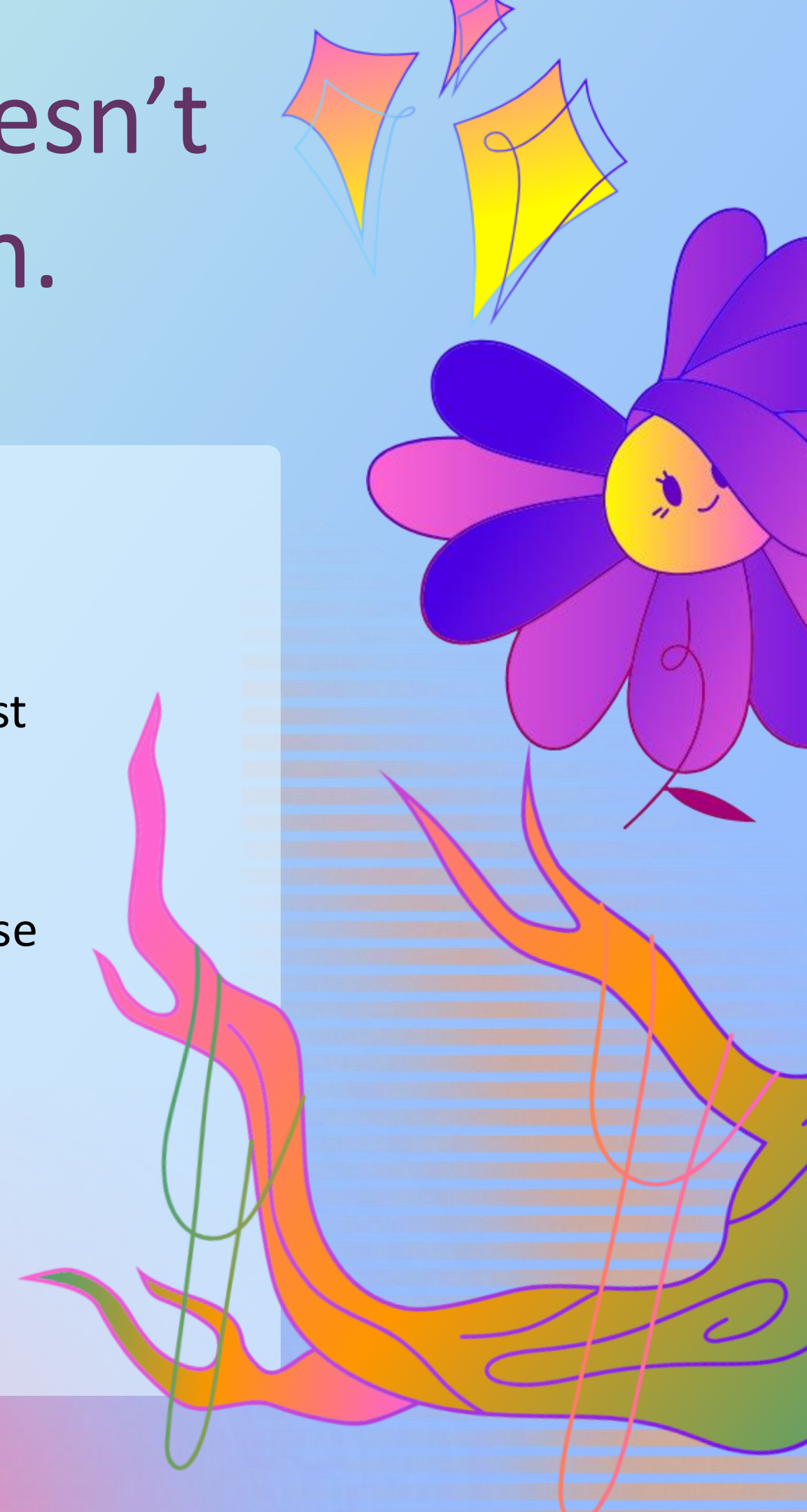


There will be no issues with acceptance of a remotely notarized document.

There are various reasons why agencies may reject a remotely notarized document. Some lenders require ink signatures, preferring the traditional approach. Others may accept a RON but insist that the notary be in the same state as the recording office, to avoid complications with differing state laws. Additionally, some agencies simply don't favor electronically signed documents, even if they are legally compliant. It's important to remember that while RON meets legal standards, each agency can set its own regulations on document acceptance.

The actual location of the client doesn't matter with remote notarization.

The client's physical location is crucial, especially if they are outside the USA. Some states require that if the signer is overseas, the document must relate to the United States, while others stipulate that it must pertain specifically to the RON's state. If the document doesn't have any connection to the USA, it could lead to complications. Being aware of these nuances is essential when marketing your RON services, as it helps you manage expectations and avoid potential issues.



Facts!



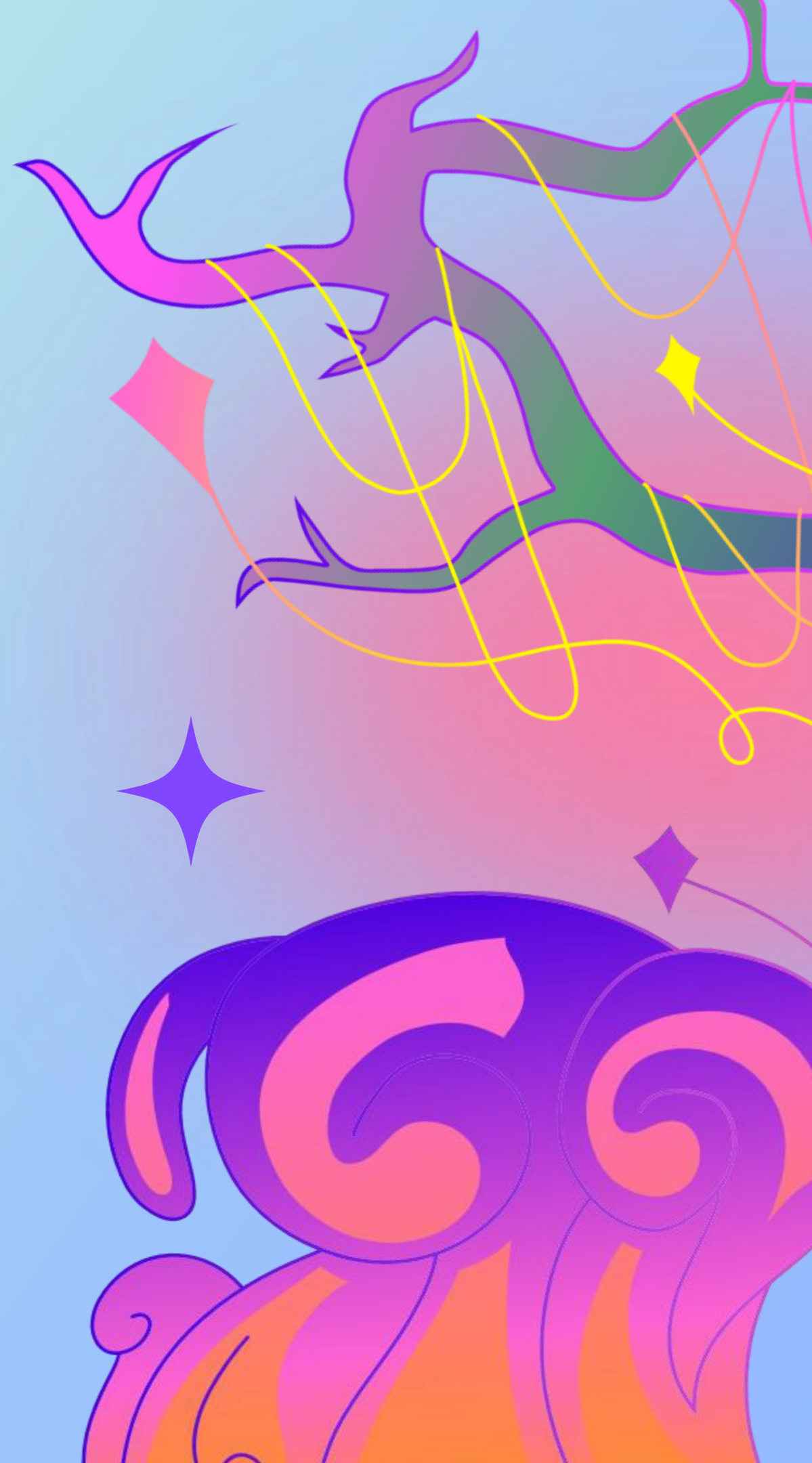
RON Platforms are not like a Signing Service System.




Always be ready to learn, even if you are Tech Savvy!




Full Time (or 75%) RON's get more work because they are available more often!





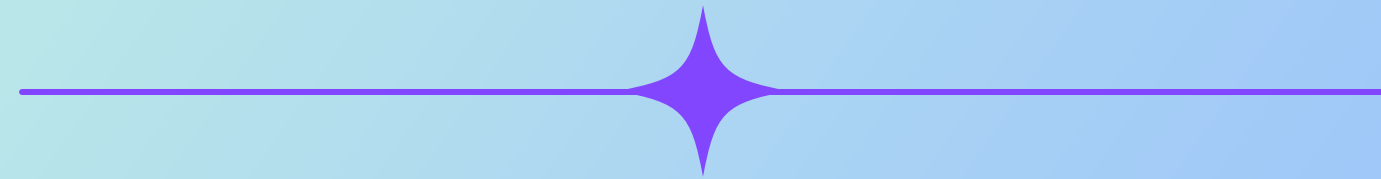
✦ RON Platforms are not like a Signing Service System.



RON platforms and Signing Services are not the same. While a RON platform might occasionally provide you with work, it's not a reliable source for consistent income. To be truly successful, you must actively seek out and build your own direct business. Relying solely on a platform won't be enough; cultivating relationships and marketing your services are key to sustaining a profitable RON career.



Always be ready to learn, even if you are Tech Savvy!



Approach Remote Online Notarization (RON) with an open mind and a willingness to learn. Even if you're tech-savvy, this process is unlike anything you've done before. To confidently market and sell your RON services, it's crucial to invest time in understanding the process, its limitations, and the available options. This knowledge will not only enhance your competence but also boost your confidence in offering online notarization services.





Full Time (or 75%) RON's get more work because they are available more often!

When offering Remote Online Notarization (RON) services, being available is crucial. Clients often seek instant gratification and don't want to schedule around your day. The more accessible you are, the more work you'll receive and the more proficient you'll become. If you plan to incorporate RON into your services, always ensure you can connect with clients while in your commissioned state. This means traveling with your laptop and a reliable internet connection so you can quickly find a secure spot to conduct a session whenever you receive a call.



Stay Connected!



Amy Seitz

support@cyberizeit.com

614-368-1106 (Text is best!)



Cyberize It, LLC

www.cyberizeit.com

MT Notary Training & RON Platform



Notary Tips & Helpful Links:

<https://linktr.ee/notarytraining>

